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EnergyNorth Natural Gas, Inc. d/b/a National Grid NH
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V5. 9-9-10 Final

SERVICES LEVEL AGREEMENT

This agreement ("Agreement"), made and entered into on the date when signed by the party signing last in time, by and between EnergyNorth Natural Gas, Inc., a New Hampshire corporation, with principal offices at 40 Sylvan Road, Waltham, MA 02451, and Granite State Electric Company, a New Hampshire corporation, with principal offices at 9 Lowell Road, Salem, New Hampshire 03079; each a National Grid company (the "National Grid Companies" and each, individually, a "National Grid Company") ("Company"); and Conservation Services Group, Inc. ("Service Firm"), having its principal place of business at 40 Washington Street, Westborough, MA 01581 for the Services identified as:

NATIONAL GRID USA COMPANIES: NH**Energy Audit with Home Performance Electric and Gas Programs****Home Performance with Energy Star Electric and Gas Programs****Multifamily Gas Program****Home Energy Solutions Program (EnergyWise) - Multifamily****Purchase Order No.****[REDACTED] - GAS/Electric****ARTICLE 1 - SCOPE OF SERVICES**

The Service Firm hereby agrees to provide all materials, equipment, apparatus, tools, labor, services and facilities and everything incidental, requisite and proper to perform services under the Home Performance with Energy Star and Energy Audit with Home Performance (Work) on an as-needed basis in various locations throughout New Hampshire, all in accordance with this Agreement and its attachments, including without limitation any relevant Purchase Order(s) issued hereunder.

ARTICLE 2 - CONTRACT DOCUMENTS

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The following documents, including all attached schedules, appendices, exhibits or other attachments thereto, are incorporated by reference as if fully set forth herein. All component parts, hereinafter referred to collectively and individually as the "Contract Documents" or "Agreement", are intended to be complementary and contain the entire agreement between the parties. In the event of conflict between the documents, they are listed in descending order of precedence.

1. Change Orders, if any
2. Schedule A: Supplemental Term and Conditions
3. National Grid Information Security Addendum – Signed
4. Service Level Agreement
5. National Grid USA and Affiliated Companies Terms and Conditions for Service Firm, Document No. 00300 (rev.3 6/25/09)
6. Schedule B: Statement of Work Dated 8-25-10
7. Schedule C: Price Schedule – (Included in Statement of work)
8. Schedule D: Contractor Safety Requirements dated 10/31/08
9. Schedule E: Environmental Requirements dated 02/29/08
10. Schedule F: Background Check Requirements dated 01/10/08

ARTICLE 3 - SCHEDULE

Any Work to be performed under this Agreement shall be commenced on the date specified in the relevant Project-Specific Cost and Schedule Proposal prepared by the Service Firm, and shall be completed in accordance with the schedule developed by the Service Firm and accepted by the Company. The Service Firm shall prepare updated schedules as requested by the Company.

ARTICLE 4 - CONTRACT PRICE

The Contract Price for the Work shall be specified in the relevant Project-Specific Cost and Schedule Proposal. The Contract Price shall be all inclusive for the Work required by the relevant Project cost and Schedule in accordance with all the Contract Documents.

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Pricing shall be firm and effective from September 1, 2010 to June 30, 2011

ARTICLE 5 - PAYMENTS

Service Firm will be responsible for entering all project/application information and documents into Company's InDemand work flow system (if available) prior to payment for these projects. Service Firm will invoice Company through InDemand and Company's Program personnel who will review and process invoices for payment. Purchase Order payment terms shall be [REDACTED] from receipt and approval of a correct invoice, which shall include 100% of the project cost (labor and materials). Invoices must also include the appropriate Purchase Order numbers. All payments to Service Firms will be made via ACH (Automated Clearinghouse) electronic transmittal; no payments will be made via check. Invoices are also subject to the terms and conditions set forth herein.

Invoice copies when InDemand is not available should be sent to: [REDACTED]
 [REDACTED]

ARTICLE 6 - NOTICES

Notices required or permitted under this Agreement shall be addressed to:

Conservation Services Group, Inc.

National Grid

40 Washington Street

40 Sylvan Rd

Westborough, MA 01581

Waltham, MA 02451

[REDACTED]

[REDACTED]

ARTICLE 7 - SEVERAL LIABILITY

The rights and obligations of each National Grid Company in connection herewith shall be several and not joint. Any claims Service Firm may have against a Company under a particular Purchase

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 Energy Audit With Home Performance
 Services Level Agreement

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Order, including without limitation any claims for payment or claims based on damages or other liability, may apply only to such individual National Grid Company, and may not be sought from any other National Grid Companies, regardless of whether they are a Company under other Purchase Orders. Service Firm hereby explicitly waives any right it may have for recovery against any National Grid Company other than the National Grid Company identified as the Company on a particular Purchase Order, for all matters arising out of or connected to such individual Purchase Order.

ARTICLE 8 - ENTIRE AGREEMENT

This Agreement, including all Contract Documents, constitutes the entire Agreement between the National Grid Companies and the Service Firm, with respect to the Services specified and all previous representations relative thereto, either written or oral are hereby annulled and superseded. No modification of any of the provisions of this Agreement shall be binding unless in writing and signed by a duly authorized representative of each party hereto.

ARTICLE 9 – ADDITIONAL NATIONAL GRID COMPANIES

With the approval of the National Grid Companies, any current or future affiliate of such companies may become a party to this Agreement at its discretion. Service Firm agrees that it shall execute any documents, including any amendments to this Agreement or any letter of acknowledgement that such affiliate reasonably believes to be necessary to effect its inclusion as a party under this Agreement. Once included as a party, such affiliate may exercise all rights afforded to the National Grid Companies under this Agreement.

ARTICLE 10 – TERM OF THE AGREEMENT

The Agreement shall be effective on the date when signed by the party signing last in time through March 31, 2011 with an option to extend for 3 months through June 30th 2011, unless terminated or canceled pursuant to the provisions of the Terms and Conditions and Supplemental Terms and Conditions, if any.

Home Performance With Energy Star
Energy Audit With Home Performance
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IN WITNESS WHEREOF, each party hereto has caused this Agreement to be executed by its duly authorized representative on the day and year set forth below.

CONSERVATION SERVICES GROUP, INC.

NATIONAL GRID COMPANIES

EnergyNorth Natural Gas, Inc.
 Granite State Electric Company



2. Schedule A: Supplemental Terms and Conditions – Dated August 24th 2010



Schedule A:
 Supplemental 8-24-10

3. Information Security Addendum – Signed



EXECUTED - National Grid Security Addendum 2-7-10 and Ngrid.pdf

5. National Grid USA and Affiliated Companies Terms and Conditions for
 Service Firm, Document No. 00300 (rev.3 6/25/09)



00300 Ts and Cs for Service Firms 2009 rev3.pdf

6. Schedule B: Statement of Work - Dated 8/25/2010

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Schedule B_CSG
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7. Schedule C: Price Schedule – N/A
8. Schedule D: Contractor Safety Requirements dated 10/31/08



Contractor Safety Requirements 10-31-08.pdf

9. Schedule E: Environmental Requirements dated 02/29/08



Environmental Requirements 02-29-08.pdf

10. Schedule F: Background Check Requirements dated 01/10/08



Background Check
Policy



B2 Background
Check for completion

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SCHEDULE A

**SUPPLEMENTAL TERMS AND CONDITIONS
to
TERMS AND CONDITIONS FOR SERVICE FIRMS
Document No. 00300, rev.3 6/25/09**

between

**NATIONAL GRID COMPANY
and AFFILIATED COMPANIES
40 Sylvan Rd
Waltham, MA 02451**

and

**CONSERVATION SERVICES GROUP, INC
40 Washington St
Westborough MA 01581**

August 24, 2010

The following Supplemental Terms and Conditions shall modify, delete and/or add to the Terms and Conditions and/or other Contract Documents. In the case of a conflict between the Supplemental Terms and Conditions and any other Contract Document the Supplemental Terms and Conditions shall prevail.



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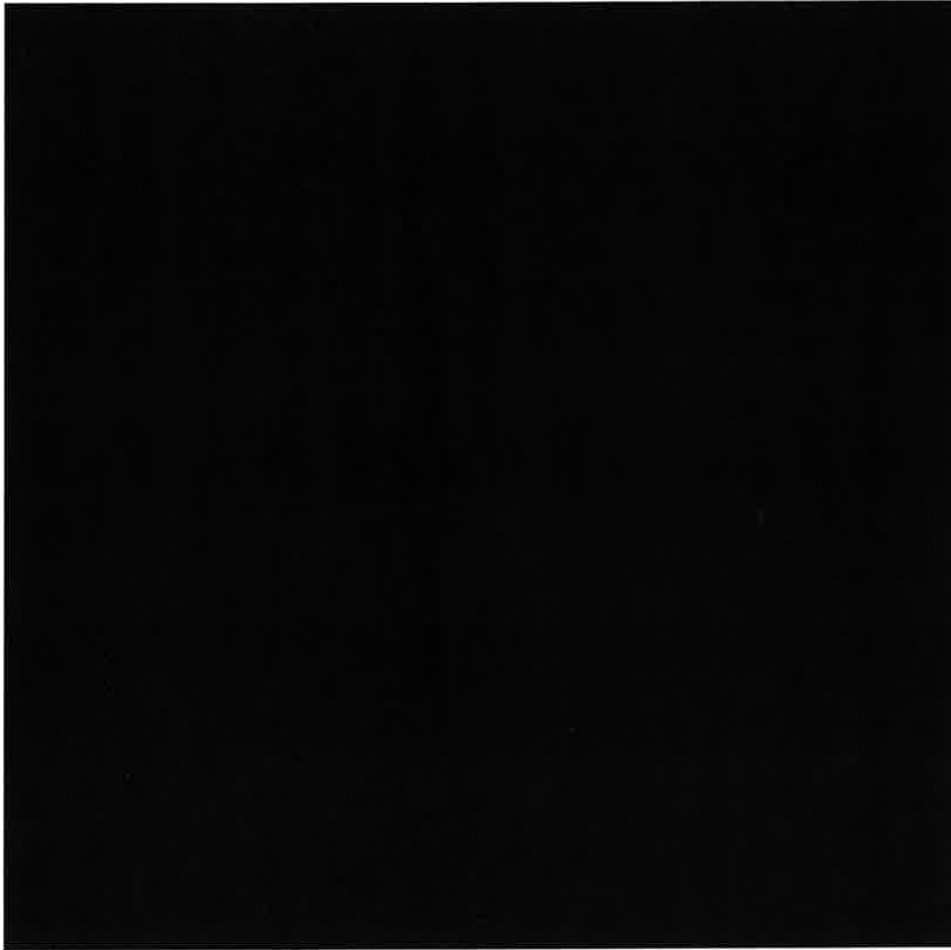
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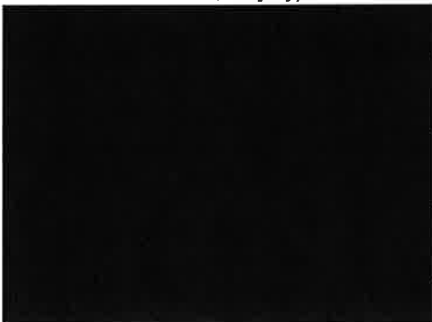
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CSG

(Company)



National Grid



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**NATIONAL GRID USA
AND AFFILIATED COMPANIES**

**TERMS AND
CONDITIONS**

FOR

**SERVICE FIRM
PURCHASE ORDERS**

DOCUMENT NO. 00300

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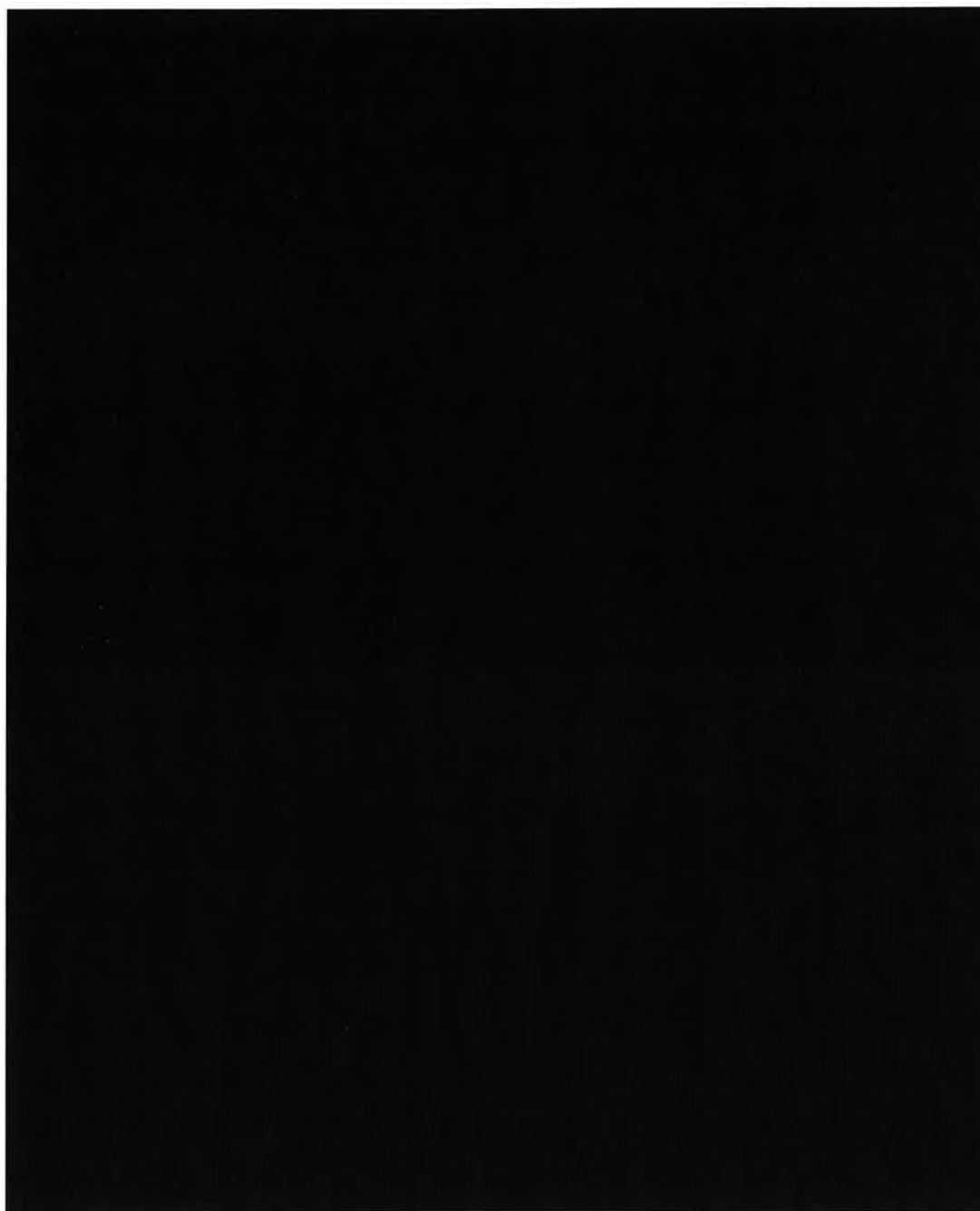
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Conservation Services Group

Proposal to:
National Grid

Revised Scope of Work and Pricing for New Hampshire

Home Performance with ENERGY STAR Program
&
Energy Audit and Home Performance Program

August 25, 2010

Submitted by:
Robert Eckel
Conservation Services Group, Inc.
40 Washington Street
Westborough, MA 01581-1013
Phone: (508) 836-9500 x13309
Fax: (508) 836-3181
Email: robert.eckel@csggrp.com
Web: www.csggrp.com

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Conservation Services Group

RCS New Hampshire Background/Summary

Conservation Services Group, Inc. (CSG) has been providing services to National Grid gas customers in the State of New Hampshire since July 2007 under Residential Conservation Services (RCS) Purchase Order [REDACTED] that was originally executed with KeySpan Corporate Services and for National Grid electric customers (Granite State Electric) since March 2004 under Purchase Order [REDACTED]. Current PO [REDACTED]. The present electric Home Performance with Energy Star Program encompasses the past programs entitled Energy Wise and Home Energy Solutions.

CSG has worked collaboratively with National Grid throughout the terms of the above referenced purchase orders to meet the needs of National Grid's New Hampshire customers as the programs have evolved in collaboration with other New Hampshire utilities.

The following cost proposal represents a the price for performance of the noted tasks associated with delivery of National Grid's Home Performance with ENERGY STAR and Energy Audit with Home Performance Programs to New Hampshire customers in 1 to 4 unit homes.

Overall Program Management and Tier One Services:

Fixed Cost Fees:



The monthly Management & Tier One fees will cover all program oversight including interface with National Grid; Tier One screening; data management; reporting and tracking; complaint resolution; audit scheduling, and general overhead.

The monthly fixed Management & Tier One fees for the National Grid Gas Program is [REDACTED]

The monthly fixed Management & Tier One fees for the National Grid Electric Program is [REDACTED] during the months that RGGI funds are being utilized to expand the program.

Variable Fees:

Literature fulfillment of National Grid approved energy efficiency informational materials sent to customers via regular mail will be billed at a cost of [REDACTED] per package. There is no cost when this information can be supplied to customers via e-mail. National Grid will supply the actual approved energy efficiency informational materials; the [REDACTED] per package cost is for the handling and postage.

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Conservation Services Group

Tier Two Services:

Fixed Cost Fees:

The CSG fee for the Walk Through Energy Audit for both the Gas and Electric Programs is [REDACTED]

The Walk Through Energy Audit fee include all costs associated with delivery of the site visit including training, supervision, quality control, labor, equipment, and travel costs.

For the Electric Program a travel adder of [REDACTED] per day will be charged when CSG staff conducts Tier Two Services in Lebanon/Hanover, Monroe, and Walpole. This adder is to cover the additional costs associated with the 2+ hours of extra travel time and associated mileage costs to serve these communities.

Variable Fees:

The fees for installed Immediate Savings Measures (ISMs) installed at the time of the Walk Through Energy Audit will be billed on a per unit basis based on actual installations.

For the Gas Program, the eligible ISMs and associated pricing is noted in the following Table 1 below:

Table 1: National Grid New Hampshire Gas Program ISM Prices		
Switch or Outlet Gasket		[REDACTED]
Low Flow Showerhead		[REDACTED]
Standard Faucet Aerator		[REDACTED]
Flip Faucet Aerator		[REDACTED]
Pipe insulation -1/2 inch (per foot)		[REDACTED]
Pipe insulation -3/4 inch (per foot)		[REDACTED]
Window Weatherstripping		[REDACTED]
Door Weatherstripping		[REDACTED]
Door Sweep		[REDACTED]

For the Electric Program, the eligible ISMs and associated pricing is noted in the following Table 2 below:

Table 2: National Grid New Hampshire Electric Program ISM Prices		
14w TCP A Lamp		[REDACTED]
14w TCP Mini Spiral Lamp		[REDACTED]
15w Feit Globe		[REDACTED]
15w GE R-30 Dimmable Flood		[REDACTED]
16w Phillips R-30 Dimmable		[REDACTED]
15w Harmony Spiral		[REDACTED]
20w Harmony Spiral		[REDACTED]
25w Harmony Spiral		[REDACTED]
33w Harmony 3-way		[REDACTED]
Flip Aerator		[REDACTED]
Standard Aerator		[REDACTED]
DHW Pipe Insulation per foot		[REDACTED]
Low Flow shower head		[REDACTED]

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Conservation Services Group

Electric Program Weatherization and Electric Measures Installations:

CSG will provide implementation services of program eligible weatherization improvements for participants in the Electric Program. As a Building Performance Institute (BPI) Accredited Company, all weatherization work completed by CSG under this contract will be in accordance with the applicable BPI Technical Standards.

CSG will also arrange for the installation of program eligible hard wired light fixtures and line voltage electric heat thermostats by licensed electricians.

Pricing for the weatherization and electric measures and associated fees is noted in Appendix 1

Gas Program Quality Control Inspections:

CSG will perform post installation inspections for weatherization work completed by Participating Weatherization Contractors for participants in the Gas Program to confirm that the completed weatherization work is in accordance with the applicable BPI Technical Standards. Inspections will be performed at a volume determined by National Grid. The necessary customer information and details of the completed work will be provided to CSG by National Grid's Administrative Vendor that processes the rebates for the Gas Weatherization Program (The Energy Federation Inc.).

The Quality Control Inspections will include Combustion Safety testing in accordance with the BPI Technical Standards for the Building Analyst Professional as well as Blower Door testing and the use of Infrared Scans as appropriate to confirm the quality of the installations depending on the scope of the completed weatherization work.

The fee for each Quality Control Inspection is [REDACTED]

All noted pricing will remain in effect from September 1, 2010 through March 31, 2011.

Thank you for your consideration of this proposal.



Conservation Services Group

August 25, 2010

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2.Granite State insul & electrical parts & fees.xls

Appendix 1	
Program Price	DESCRIPTION
	Insulation & Air Sealing
	Aluminum soffit vent (4"x16")
	Aluminum soffit vent (6"x16")
	Aluminum soffit vent (8"x16")
	Aluminum gable vent (12"x12")
	Aluminum gable vent (12"x18")
	Aluminum gable vent (12"x24")
	12" Mushroom Vent
	12" Stack Vent
	Aluminum gable vent (18"x24")
	Ridge Vent Aluminum (Inft)
	Ridge Vent Shingle Over (Inft)
	Ridge vent (Inft)
	8" Roof Vent
	Access through roof vent
	Floored Attic 3" Cellulose
	Floored Attic 4" Cellulose
	Floored Attic 5" Cellulose
	Floored Attic 6" Cellulose
	Floored Attic 7" Cellulose
	Floored Attic 8" Cellulose
	Floored Attic 9" Cellulose
	Floored Attic 10" Cellulose
	Floored Attic 11" Cellulose
	Floored Attic 12" Cellulose
	Floored Attic 13" Cellulose
	Floored Attic 14" Cellulose
	Floored Attic 15" Cellulose
	Open Attic 3" Cellulose
	Open Attic 4" Cellulose
	Open Attic 5" Cellulose
	Open Attic 6" Cellulose
	Open Attic 7" Cellulose
	Open Attic 8" Cellulose
	Open Attic 9" Cellulose
	Open Attic 10" Cellulose
	Open Attic 11" Cellulose
	Open Attic 12" Cellulose
	Open Attic 13" Cellulose
	Open Attic 14" Cellulose
	Open Attic 16" Cellulose
	Attic Slopes Int. Dense Pack 4"
	Attic Slopes Int. Dense Pack 5"
	Attic Slopes Int. Dense Pack 6"
	Attic Slopes Int. Dense Pack 7"
	Attic Slopes Int. Dense Pack 8"
	Attic Slopes Int. Dense Pack 9"
	Attic Slopes Int. Dense Pack 10"
	Slope Attic 3" Cellulose
	Slope Attic 4" Cellulose
	Slope Attic 5" Cellulose
	Slope Attic 6" Cellulose
	Slope Attic 7" Cellulose
	Slope Attic 8" Cellulose
	Slope Attic 9" Cellulose
	Slope Attic 10" Cellulose
	Enclosed Kneewall Floor 3" Cellulose
	Enclosed Kneewall Floor 4" Cellulose
	Enclosed Kneewall Floor 5" Cellulose
	Enclosed Kneewall Floor 6" Cellulose
	Enclosed Kneewall Floor 7" Cellulose
	Enclosed Kneewall Floor 8" Cellulose
	Enclosed Kneewall Floor 9" Cellulose
	Enclosed Kneewall Floor 10" Cellulose
	Enclosed Kneewall Floor 11" Cellulose

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2.Granite State insul & electrical parts & fees.xls

	Enclosed Kneewall Floor 12" Cellulose
	Enclosed Kneewall Floor 13" Cellulose
	Enclosed Kneewall Floor 14" Cellulose
	Enclosed Kneewall Floor 15" Cellulose
	Open Kneewall Floor 3" Cellulose
	Open Kneewall Floor 4" Cellulose
	Open Kneewall Floor 5" Cellulose
	Open Kneewall Floor 6" Cellulose
	Open Kneewall Floor 7" Cellulose
	Open Kneewall Floor 8" Cellulose
	Open Kneewall Floor 9" Cellulose
	Open Kneewall Floor 10" Cellulose
	Open Kneewall Floor 11" Cellulose
	Open Kneewall Floor 12" Cellulose
	Open Kneewall Floor 13" Cellulose
	Open Kneewall Floor 14" Cellulose
	Open Kneewall Floor 15" Cellulose
	Densepack Cellulose- 3"
	Densepack Cellulose- 4"
	Densepack Cellulose- 5"
	Densepack Cellulose- 6"
	Densepack Cellulose- 7"
	Densepack Cellulose- 8"
	Densepack Cellulose- 9"
	Densepack Cellulose- 10"
	Densepack Cellulose- 11"
	Densepack Cellulose- 12"
	Densepack Cellulose- 13"
	Densepack Cellulose- 14"
	Densepack Cellulose- 15"
	Kneewall Floor Dense Pack 3"
	Kneewall Floor Dense Pack 4"
	Kneewall Floor Dense Pack 5"
	Kneewall Floor Dense Pack 6"
	Kneewall Floor Dense Pack 7"
	Kneewall Floor Dense Pack 8"
	Kneewall Floor Dense Pack 9"
	Attic Walk Up Densepack Cellulose- 4"
	Attic Walk Up Densepack Cellulose- 5"
	Attic Walk Up Densepack Cellulose- 6"
	Attic Walk Up Densepack Cellulose- 7"
	Attic Walk Up Densepack Cellulose- 8"
	Attic Walk Up Densepack Cellulose- 9"
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	Attic Walk Up Densepack Cellulose- 11"
	Attic Walk Up Densepack Cellulose- 12"
	Attic Walk Up Densepack Cellulose- 14"
	Attic Walk Up Densepack Cellulose- 15"
	Attic Floor 3.5" Fiberglass Batting
	Attic Floor 6.25" Fiberglass Batting
	Attic Floor 9" Fiberglass Batting
	Attic Slope 3.5" Fiberglass Batting
	Attic Slope 6.25" Fiberglass Batting
	Attic Slope 9" Fiberglass Batting
	Kneewall Floor 3.5" Fiberglass Batting
	Kneewall Slope 3.5" Fiberglass Batting
	Kneewall Slope 6.25" Fiberglass Batting
	Kneewall Slope 9" Fiberglass Batting
	Kneewall 3.5" Fiberglass Batting
	Attic Slope 3.5"FG Batt+1"Polyiso
	Attic Slope 6.25"FG Batt+1"Polyiso
	Attic Slope 9"FG Batt+1"Polyiso
	Kneewall 3.5"FG Batt+1"Polyiso
	Air Sealing-Days
	Air Sealing-Hours
	Vent bath fan/soffit exhaust
	Vent bath fan to roof flapper
	Vent bath fan to gable end

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2.Granite State insul & electrical parts & fees.xls

	Garage Ceiling 4" Cellulose
	Garage Ceiling 5" Cellulose
	Garage Ceiling 6" Cellulose
	Garage Ceiling 7" Cellulose
	Garage Ceiling 8" Cellulose
	Garage Ceiling 9" Cellulose
	Garage Ceiling 10" Cellulose
	Garage Ceiling 11" Cellulose
	Garage Ceiling 12" Cellulose
	Overhang 4" Cellulose
	Overhang 5" Cellulose
	Overhang 6" Cellulose
	Overhang 7" Cellulose
	Overhang 8" Cellulose
	Overhang 9" Cellulose
	Overhang 10" Cellulose
	Overhang 11" Cellulose
	Overhang 12" Cellulose
	Basement Ceiling 4" Dense Pack
	Basement Ceiling 5" Dense Pack
	Basement Ceiling 6" Dense Pack
	Basement Ceiling 7" Dense Pack
	Basement Ceiling 8" Dense Pack
	Basement Ceiling 9" Dense Pack
	Garage Ceiling 4" Dense Pack
	Garage Ceiling 5" Dense Pack
	Garage Ceiling 6" Dense Pack
	Garage Ceiling 7" Dense Pack
	Garage Ceiling 8" Dense Pack
	Garage Ceiling 9" Dense Pack
	Overhang 4" Dense Pack
	Overhang 5" Dense Pack
	Overhang 6" Dense Pack
	Overhang 7" Dense Pack
	Overhang 8" Dense Pack
	Overhang 9" Dense Pack
	Crawlspace Ceiling 3.5" Fiberglass Batting
	Crawlspace Ceiling 6.25" Fiberglass Batting
	Crawlspace Ceiling 9" Fiberglass Batting
	Basement Ceiling 3.5" Fiberglass Batting
	Basement Ceiling 6.25" Fiberglass Batting
	Basement Ceiling 9" Fiberglass Batting
	Rim Joist 6.25" Fiberglass Batting
	Crawl Ceiling 3.5"FG Batt+1"Polyiso
	Crawl Ceiling 6.25"FG Batt+1"Polyiso
	Crawl Ceiling 9"FG Batt+1"Polyiso
	Cut and finish access
	Door: Polyisocyanurate 2"
	Hatch: Polyisocyanurate 2"
	Fiberglass Batt Removal
	Propavent 2' or 4'
	Sheathing access
	Contractor Blower Door Test
	ThermaDome with carpentry
	ThermaDome
	Temporary access
	House Wrap
	House Wrap Overhead
	6mm PolyVB crawlspace
	Wall Ins. Aluminum Siding 1" Cellulose
	Wall Ins. Aluminum Siding 2" Cellulose
	Wall Ins. Aluminum Siding 3" Cellulose
	Wall Ins. Aluminum Siding 4" Cellulose
	Wall Ins. Aluminum Siding 5" Cellulose
	Wall Ins. Aluminum Siding 6" Cellulose
	Wall Ins. Aluminum Siding 7" Cellulose
	Wall Ins. Aluminum Siding 8" Cellulose
	Wall Ins. Asbestos Siding 1" Cellulose

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2.Granite State insul & electrical parts & fees.xls

	Wall Ins. Asbestos Siding 2" Cellulose
	Wall Ins. Asbestos Siding 3" Cellulose
	Wall Ins. Asbestos Siding 4" Cellulose
	Wall Ins. Asbestos Siding 5" Cellulose
	Wall Ins. Asbestos Siding 6" Cellulose
	Wall Ins. Asbestos Siding 7" Cellulose
	Wall Ins. Asbestos Siding 8" Cellulose
	Wall Ins. Asphalt Siding 1" Cellulose
	Wall Ins. Asphalt Siding 2" Cellulose
	Wall Ins. Asphalt Siding 3" Cellulose
	Wall Ins. Asphalt Siding 4" Cellulose
	Wall Ins. Asphalt Siding 5" Cellulose
	Wall Ins. Asphalt Siding 6" Cellulose
	Wall Ins. Asphalt Siding 7" Cellulose
	Wall Ins. Asphalt Siding 8" Cellulose
	Wall Ins. Clapboard Siding 1" Cellulose
	Wall Ins. Clapboard Siding 2" Cellulose
	Wall Ins. Clapboard Siding 3" Cellulose
	Wall Ins. Clapboard Siding 4" Cellulose
	Wall Ins. Clapboard Siding 5" Cellulose
	Wall Ins. Clapboard Siding 6" Cellulose
	Wall Ins. Clapboard Siding 7" Cellulose
	Wall Ins. Clapboard Siding 8" Cellulose
	Wall Ins. Interior 1" Cellulose
	Wall Ins. Interior 2" Cellulose
	Wall Ins. Interior 3" Cellulose
	Wall Ins. Interior 4" Cellulose
	Wall Ins. Interior 5" Cellulose
	Wall Ins. Interior 6" Cellulose
	Wall Ins. Interior 7" Cellulose
	Wall Ins. Interior 8" Cellulose
	Wall Ins. Interior 9" Cellulose
	Wall Ins. Interior 10" Cellulose
	Wall Ins. Interior 11" Cellulose
	Wall Ins. Interior 12" Cellulose
	Wall Ins. Multilayer Siding 3" Cellulose
	Wall Ins. Multilayer Siding 4" Cellulose
	Band Joist Insulation Cellulose
	Wall Ins. Vinyl Siding 3" Cellulose
	Wall Ins. Vinyl Siding 4" Cellulose
	Wall Ins. Vinyl Siding 5" Cellulose
	Wall Ins. Vinyl Siding 6" Cellulose
	Wall Ins. Vinyl Siding 7" Cellulose
	Wall Ins. Vinyl Siding 8" Cellulose
	Wall Ins. Wood Siding 3" Cellulose
	Wall Ins. Wood Siding 4" Cellulose
	Wall Ins. Wood Siding 5" Cellulose
	Wall Ins. Wood Siding 6" Cellulose
	Wall Ins. Wood Siding 7" Cellulose
	Wall Ins. Wood Siding 8" Cellulose
	Wall Ins. Multilayer Siding 3" Dense Pack
	Wall Ins. Multilayer Siding 4" Dense Pack
	Wall Ins. 3.5" Fiberglass Batting
	Walls Fiberbatting (6.25")
	Walls Fiberbatting (9")
	CO Detect - Nighthawk Deluxe
	Walls 3.5"FG Batt+1"Polyiso
	Walls 6.25"FG Batt+1"Polyiso
	Walls 9"FG Batt+1"Polyiso
	Attic Slope Dense Pack 3"
	Attic Slope Dense Pack 4"
	Attic Slope Dense Pack 5"
	Attic Slope Dense Pack 6"
	Attic Slope Dense Pack 7"
	Attic Slope Dense Pack 8"
	Attic Slope Dense Pack 9"
	Attic Slope Dense Pack 10"
	Kneewall Floor Dense Pack 10"

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2.Granite State insul & electrical parts & fees.xls

	Kneewall Floor Dense Pack 11"
	Kneewall Floor Dense Pack 12"
	Kneewall Floor Dense Pack 13"
	Kneewall Floor Dense Pack 14"
	Kneewall Floor Dense Pack 15"
	Kneewall Floor 6.25" Fiberglass Batting
	Kneewall Floor 9" Fiberglass Batting
	Kneewall 6.25" Fiberglass Batting
	Kneewall 9" Fiberglass Batting
	K-wall Slope 3.5"FG Batt+1"Polyiso
	K-wall Slope 6.25"FG Batt+1"Polyiso
	K-wall Slope 9"FG Batt+1"Polyiso
	Kneewall 6.25"FG Batt+1"Polyiso
	Kneewall 9"FG Batt+1"Polyiso
	Polyisocyanurate 2"
	Polyisocyanurate 2"
	Kneewalls 1" polyisocyanurate
	Polyisocyanurate 2"
	Crawlspace 4" Cellulose
	Crawlspace 5" Cellulose
	Crawlspace 6" Cellulose
	Crawlspace 7" Cellulose
	Crawlspace 8" Cellulose
	Crawlspace 9" Cellulose
	Crawlspace 10" Cellulose
	Crawlspace 11" Cellulose
	Crawlspace 12" Cellulose
	Basement Ceiling 4" Cellulose
	Basement Ceiling 5" Cellulose
	Basement Ceiling 6" Cellulose
	Basement Ceiling 7" Cellulose
	Basement Ceiling 8" Cellulose
	Basement Ceiling 9" Cellulose
	Basement Ceiling 10" Cellulose
	Basement Ceiling 11" Cellulose
	Basement Ceiling 12" Cellulose
	Crawlspace 4" Dense Pack
	Crawlspace 5" Dense Pack
	Crawlspace 6" Dense Pack
	Crawlspace 7" Dense Pack
	Crawlspace 8" Dense Pack
	Crawlspace 9" Dense Pack
	Crawlspace 10" Dense Pack
	Crawlspace 11" Dense Pack
	Crawlspace 12" Dense Pack
	Basement Ceiling 10" Dense Pack
	Basement Ceiling 11" Dense Pack
	Basement Ceiling 12" Dense Pack
	Garage Ceiling 10" Dense Pack
	Garage Ceiling 11" Dense Pack
	Garage Ceiling 12" Dense Pack
	Overhang 10" Dense Pack
	Overhang 11" Dense Pack
	Overhang 12" Dense Pack
	Overhang 3.5" Fiberglass Batting
	Overhang 6.25" Fiberglass Batting
	Overhang 9" Fiberglass Batting
	Overhang 3.5"FG Batt+1"Polyiso
	Overhang 6.25"FG Batt+1"Polyiso
	Overhang 9"FG Batt+1"Polyiso
	Polyisocyanurate 2"
	Thermostat: Aube Low Voltage TH141
	Thermostat: Aube Line Voltage TH115-A
	Thermostat: Aube Line Voltage 4000
	Thermostat: Aube Line Voltage 4000
	Duct Sealing (full day)
	Duct Insulation 2" (sqft)

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2.Granite State insul & electrical parts & fees.xls

	T-stat and Fixtures
	13w Porch Cage
	13w Carriage w/PC
	13w Coach Lantern W/PC
	13w Wall Sconce
	13w Ceiling Dome
	22w Carriage w/PC
	22w Coach/Wall w/PC
	22w Torch w/PC
	26w Low Profile
	26w Dome
	26w Porch Cage
	26w Vanity Strip
	26w Glass Dome
	26w Tulip Sconce
	38w GE Ceiling Fixture Brass
	39w Low Profile
	39w Ribbed Glass Dome
	52w Dome
	Fees and Associated costs
	Building Performance Package
	Contractor Arrangement Fee-Fixtures (3+)
	Contractor Arrangement Fee-Fixtures (2)
	Contractor Arrangement Fee-Fixtures (1)
	Contractor Arrangement Fee-Thermal
	Contractor Arrangement Fee-Tstats
	Refrig Rebate Process Fee
	Energy Star Refrigerator (Rebate cost pass thru)
	Heating system/Dhw Rebate Processing Fee

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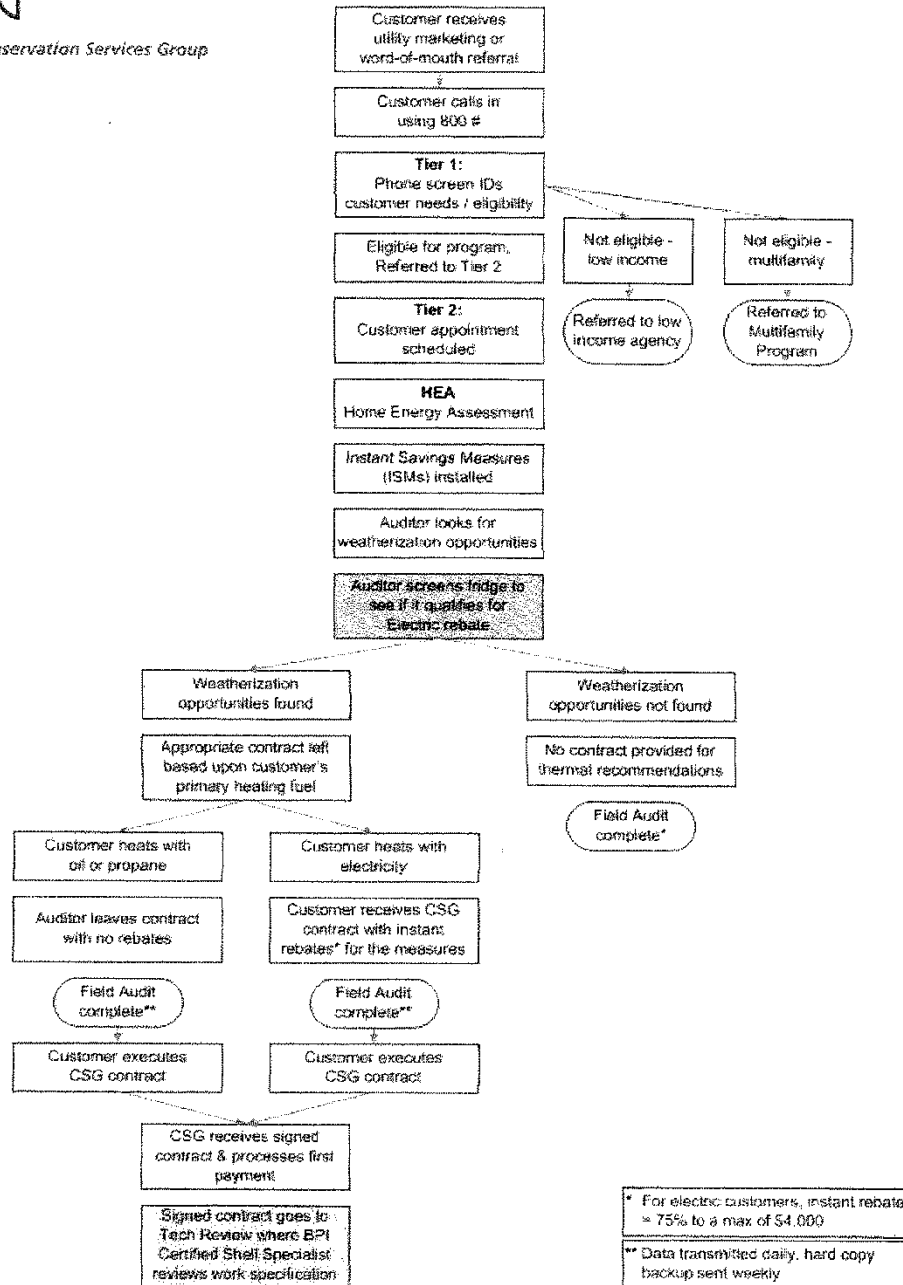
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CSG

Conservation Services Group

Home Performance with Energy Star Program (Electric)

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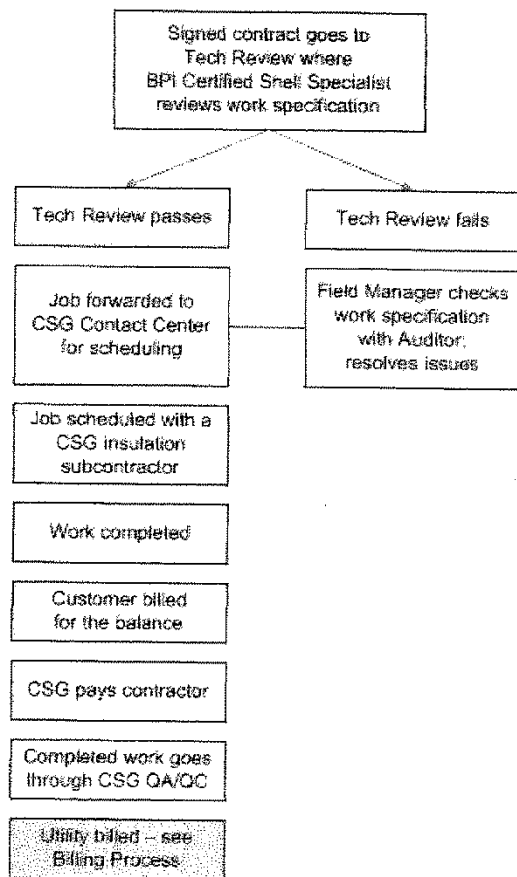


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Home Performance with Energy Star Program (Electric)



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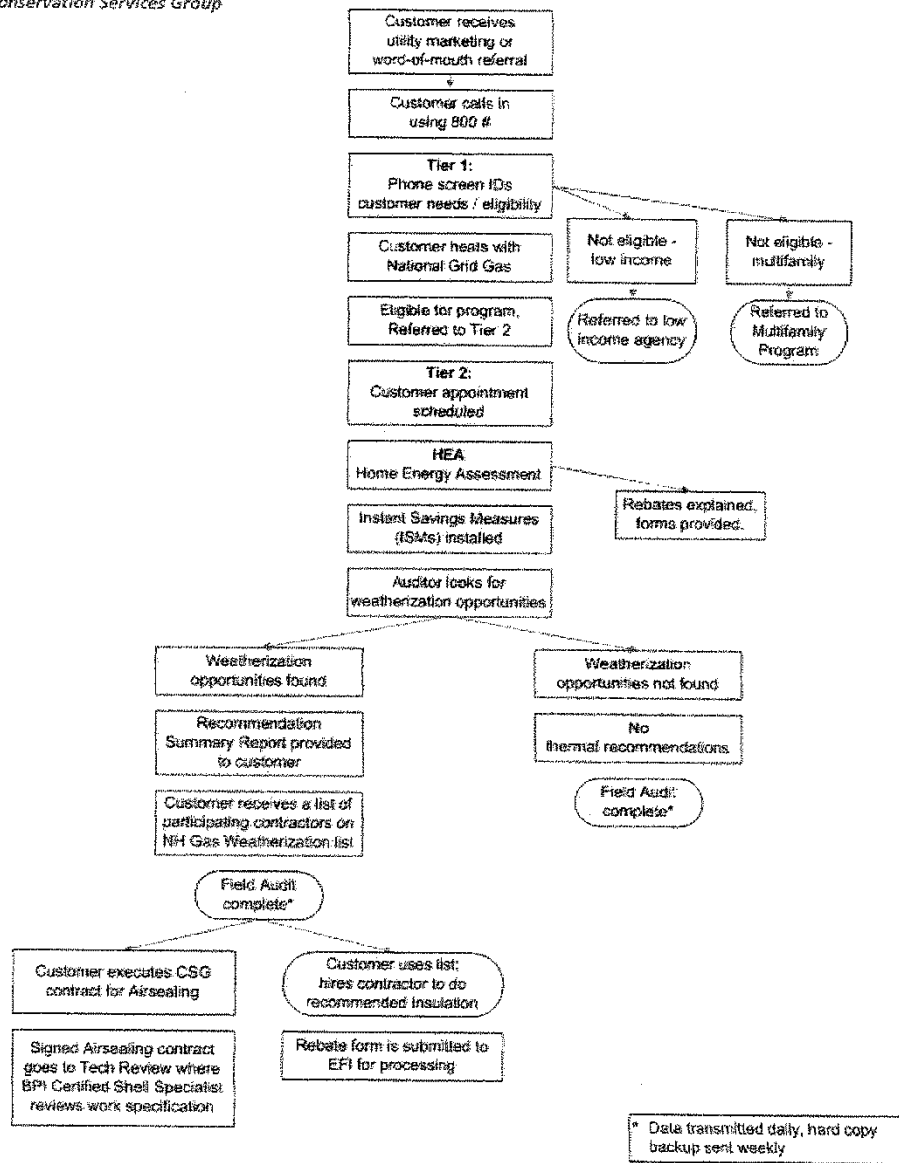
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Conservation Services Group

Home Performance with Energy Star Program (Natural Gas)

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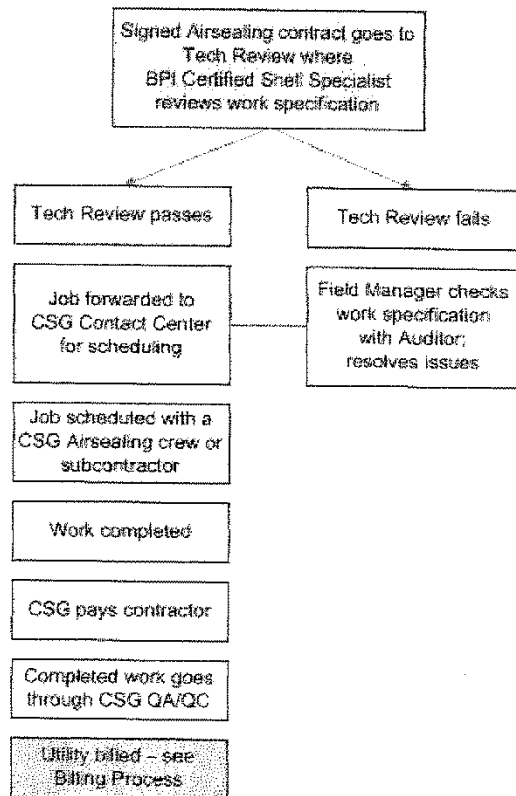


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Home Performance with Energy Star Program (Natural Gas)



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Conservation Services Group

Proposal to:
National Grid

Revised Scope of Work and Pricing for New Hampshire

Multifamily Gas Program
&
Home Energy Solutions Program (Energy Wise)

August 25, 2010

Submitted by:
Robert Eckel
Conservation Services Group, Inc.
40 Washington Street
Westborough, MA 01581-1013
Phone: (508) 836-9500 x13309
Fax: (508) 836-3181
Email: robert.eckel@csggrp.com
Web: www.csggrp.com

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Conservation Services Group

CSG Multifamily New Hampshire Background/Summary

Conservation Services Group, Inc. (CSG) has been providing services to multifamily National Grid gas customers in the State of New Hampshire since October 2009 under Residential Conservation Services (RCS) Purchase Order [REDACTED] that was originally executed with KeySpan Corporate Services, and for National Grid electric customers (Granite State Electric) since January 1998 currently under Purchase Order [REDACTED]

CSG has worked collaboratively with National Grid throughout the terms of the above referenced purchase orders to meet the needs of National Grid's New Hampshire customers as the programs have evolved in collaboration with other New Hampshire utilities.

The following cost proposal represents a the price for performance of the noted tasks associated with delivery of National Grid's Home Performance with ENERGY STAR and Home Energy Solutions Programs to New Hampshire customers in facilities containing 5 or more dwelling units.

Overall Program Management and Services:

Multifamily Services:

Fixed Cost Fees:

The CSG fee for the Walk Through Energy Audit for the Gas Programs is [REDACTED] per unit. The CSG fee for the Walk Through Energy Audit for electric Program is [REDACTED] per unit for general use audits and [REDACTED] per unit for electrically heated units.

The Walk Through Energy Audit fee include all costs associated with delivery of the site visit, specifying of all materials to be installed, bidding of projects, and proposal of measures to the facility.

The CSG fee for program management will be [REDACTED] of installed contractor work. This fee covers the scheduling of contractor work with the contractor and facility, on going quality control of all work in process, and a final inspection after the work has been completed.

For the Electric Program a travel adder of [REDACTED] per day will be charged when CSG staff conducts Multifamily Services in Lebanon/Hanover, Monroe, and Walpole. This adder is to cover the additional costs associated with the 2+ hours of extra travel time and associated mileage costs to serve these communities.

Variable Fees:

No measures are installed during the multifamily Walk through Energy Audit. All ISMs installs and contractor work are coordinated together to minimize disruption of the residents.

For the Gas Program, the eligible ISMs and associated pricing is noted in the following Table 1 below:

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Table 1: National Grid New Hampshire Gas Program ISM Prices

Low Flow Showerhead	\$
Standard Faucet Aerator	\$
Flip Faucet Aerator	\$
Pipe insulation -1/2 inch (per foot)	\$
Pipe insulation -3/4 inch (per foot)	\$

Gas Program Weatherization Measures Installations:

CSG will provide implementation services of program eligible weatherization improvements for participants in the Gas Multifamily Program. As a Building Performance Institute (BPI) Accredited Company, all weatherization work completed by CSG under this contract will be in accordance with the applicable BPI Technical Standards.

Fixed pricing for the weatherization measures for 5-20 unit facilities and associated fees is noted in Appendix 1. Projects over 20 units will use contractor bid pricing. These projects will be bid to at least 3 different contractors.

For the Electric Program, the eligible ISMs and associated pricing is noted in the following Table 2 below:

Table 1: National Grid New Hampshire Electric Program ISM Prices

Low Flow Showerhead	\$
Standard Faucet Aerator	\$
Flip Faucet Aerator	\$
Pipe insulation -1/2 inch (per foot)	\$
Pipe insulation -3/4 inch (per foot)	\$
15w Harmony Spiral	\$
20w Harmony Spiral	\$
25w Harmony Spiral	\$
Two piece 23w dimmable	\$
Two piece 23w dimmable with Globe	\$
Two piece 23w dimmable with reflector	\$
Two piece 23w dimmable with capsule	\$
Harp adapter/socket extende	\$

Electric Program Weatherization and Electric Measures Installations:

CSG will provide implementation services of program eligible weatherization improvements for participants in the Electric Program. As a Building Performance Institute (BPI) Accredited Company, all weatherization work completed by CSG under this contract will be in accordance with the applicable BPI Technical Standards.

CSG will also arrange for the installation of program eligible hard wired light fixtures and line voltage electric heat thermostats by licensed electricians.

Fixed pricing for the weatherization and electric measures for 5-20 unit facilities and associated fees is noted in Appendix 1. Projects over 20 units will use contractor bid pricing. These projects will be bid to at least 3 different contractors.

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**Gas Program Quality Control Inspections:**

CSG will perform post installation inspections for weatherization work completed by the CSG selected Weatherization Contractors for participants in the Gas Multifamily Program to confirm that the completed weatherization work is in accordance with the applicable BPI Technical Standards. Inspections will be performed at a volume determined by National Grid.

The Quality Control Inspections will include Combustion Safety testing in accordance with the BPI Technical Standards for the Building Analyst Professional as well as Blower Door testing and the use of Infrared Scans as appropriate to confirm the quality of the installations depending on the scope of the completed weatherization work.

The fee for each Quality Control Inspection is included in the [REDACTED] program management fee.

All noted pricing will remain in effect from September 1, 2010 through March 31, 2011.

Thank you for your consideration of this proposal.

A handwritten signature in black ink, which appears to read 'Robert Eckel', is written over a horizontal line.

Robert Eckel
Regional Vice President, New England
Conservation Services Group

August 25, 2010

REDACTED

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EnergyWise Price Sheet

CHARGE TYPE ID	DESCRIPTION	Billing Unit of Measure	Single Family Price	Multifamily Price
1	Unit Assessment Fee Electric	Per Dwelling unit		
2	Unit Assessment Fee Non-Electric	Per Dwelling unit		
3	Facility + Unit Assessment Fee Electric	Per Facility plus Dwelling unit	NA	No bid, optional
4	Facility + Unit Assessment Fee Non-Electric	Per Facility plus Dwelling unit	NA	No bid, optional
5	Project Management Fee Electric	Per Dwelling unit		
6	Project Management Fee Non-Electric	Per Dwelling unit		
7	% of Installed Measures not to exceed 15% Electric	%	NA	
8	% of Installed Measures not to exceed 15% Non Electric	%	NA	
9*	Permit Fee	Actual Cost	Reimbursement	Reimbursement
10	Loan Site Visit Electric	Per Dwelling unit		Does not apply
11	Loan Site Visit Non-Electric	Per Dwelling unit		Does not apply
12	Refrigerator Processing Fee Electric	Per Refrigerator Replaced		
13	Refrigerator Processing Fee Non-Electric	Per Refrigerator Replaced		
14	Loan Post Install Inspection Electric	Per Dwelling unit		Does not apply
15	Loan Post Install Inspection Non-Electric	Per Dwelling unit		Does not apply
16**	Loan Subsidy Paid by NGrid Electric	NA	Pass Through	NA
17**	Loan Subsidy Paid by NGrid Non-Electric	NA	Pass Through	NA

* Permit Fee is a straight reimbursement of required local permit fees.
 There are no EnergyWise Vendor fees attached.

** Loan Subsidy paid by National Grid is passed through the EnergyWise Vendor to the lending agency.
 There are no EnergyWise Vendor fees attached.

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EnergyWise Price Sheet

Quantity Installed since May 2004	CODE	Description	Single unit Installed price	2 or more units Installed price
	A1	Large Water heater wrap (120 gallon tank)		
50	A2	Small Water heater wrap (80 gallon tank or less)		
349	A3	Showerhead		
19	A4	Spa 2000 showerhead or equivalent		
		Other Showerhead		
296	A5	1.5 gpm aerator		
		Other gpm aerator		
2	A6	2.5 gpm aerator with shutoff flip		
357	A7	Domestic Hot water pipewrap * per linear foot		
	A8	Turndown DWH To 125 Degrees		
	B1	Air Sealing		
	C1	Duct Sealing		
396	F1	Heating Thermostat		
		Other Heating Thermostat		
	F2	Heating/Cooling Thermostat		
		Other Heating/Cooling Thermostat		
30	F3	Basic tune-up		
	F3A	Outdoor cut off thermostat		
	F3B	Add 1 hrly fee(1/4 hr increments)		
	F3C	Refrigerant		
	F3D	Line dryer		
16784	G1	Open unrestricted cellulose R19 open access to soffit vent		
	G10	Unfaced fiberglass batts R38 * per square foot		
	G11	Walk up stairway sidewalls/reads to capacity R7 min in door		
	G12	Pull-down staircase cover & weatherstrip		
	G13	Therma-dome Model 1025A or equivalent		
	G14	Slope area including vents to capacity * per square foot		
	G15	Kneewalls with R11 fiberglass + R-5 rigid board * per sq ft		
	G16	Kneewalls (total R22) * per square foot		
4	G17	Existing hatches: weatherstrip, insulate, dam perimeter		
1	G18	Temporary access		
1	G19	New ceiling access		
30612	G2	Open unrestricted cellulose R25 open access to soffit vent		
	G20	New kneewall access		
3372	G3	Open unrestricted cellulose R32 open access to soffit vent		
4800	G4	Open unrestricted cellulose R38 open access to soffit vent		
	G5	Floored attic R19 * per square foot		
	G6	Floored attic R25 * per square foot		
	G7	Floored attic R32 * per square foot		
	G8	Unfaced fiberglass batts R19 * per square foot		
3111	G9	Unfaced fiberglass batts R30 * per square foot		
		Other Insulation		
2	H1	Plastic roof vent (grey) N.H. Rudeen Co. R-31-G or equivalent		
	H2	Aluminum roof vent (black) Lomanaco or equivalent		
30	H3	Aluminum soffit vent (4" x 16")		
	H4	Permanent window vents; 5/8" plywood include 1 SF min, instd		
	H5	Aluminum gable or wall vent (12" X 12")		
	H6	Aluminum gable or wall vent (12" X 18")		
	H7	Ridge vent, continuous		
2	H8	Vent bath fan through roof		
	H9	Vent bath fan through soffit		
		Other Ventilation		
5601	I1	Basement overhead R-19		
	I2	Basement overhead R-30 * per square foot		
	I3	Crawlspace overhead R-19 * per square foot		
	I4	Crawlspace overhead R-30 * per square foot		
	I5	Sill insulation R-19 * per linear foot		
		Other Insulation		
	I6	Duct insulation 2 inches * per linear foot		

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EnergyWise Price Sheet

Quantity Installed since May 2004	CODE	Description	Single unit Installed price	2 or more units Installed price
	17	Tyvek or equivalent * per square foot	\$	
441	18	Polyvapor barrier	\$	
		Other Vapor Barrier	\$	
	J1EW	Sidewall insulation, add R-13 avg, wood/vinyl/asphalt * psf	\$	
	J1NS	Sidewall insulation, add R-13 avg, wood/vinyl/asphalt * psf	\$	
	J2EW	Sidewall insulation, add R-13 avg, asbestos/alum siding * psf	\$	
	J2NS	Sidewall insulation, add R-13 avg, asbestos/alum siding * psf	\$	
	J3EW	High Density Blow * per square foot (needs approval)	\$	
	J3NS	High Density Blow * per square foot (needs approval)	\$	
	J4EW	Interior walls : drill & patch plaster, add R-13 * per sq ft	\$	
	J4NS	Interior walls : drill & patch plaster, add R-13 * per sq ft	\$	
368	O1	Refrigerator Brush	\$	
	O2	Air Conditioner Filter	\$	
32	O3	Appliance - Other	\$	
		Pool Timer	\$	
8	O4	Waterbed Mattress Insulate	\$	
	O5	Waterbed Mattress Temperature Reduction	\$	
2	R13	13 - 13.9 CF Refrigerator	\$	
	R13LI	13 - 13.9 CF Low-Income Refrigerator	\$	
24	R14	14 - 14.9 CF Refrigerator	\$	
48	R14LI	14 - 14.9 CF Low-Income Refrigerator	\$	
160	R15	15 - 15.9 CF Refrigerator	\$	
173	R15LI	15 - 15.9 CF Low-Income Refrigerator	\$	
46	R16	16 - 17.9 CF Refrigerator	\$	
91	R16LI	16 - 17.9 CF Low-Income Refrigerator	\$	
58	R18	18 - 18.9 CF Refrigerator	\$	
6	R18LI	18 - 18.9 CF Low-Income Refrigerator	\$	
59	R19	19 - 21.9 CF Refrigerator	\$	
	R19LI	19 - 21.9 CF Low-Income Refrigerator	\$	
15	R22	22 - 23.9 CF Refrigerator	\$	
	R22LI	22 - 23.9 CF Low-Income Refrigerator	\$	
18	R24	24 or more CF Refrigerator	\$	
	R24LI	24 or more CF Low-Income Refrigerator	\$	
	R30	14 - 14.9 CF Freezer	\$	
	R30LI	14 - 14.9 CF Low-Income Freezer	\$	
	R31	15 - 17.9 CF Freezer	\$	
	R31LI	15 - 17.9 CF Low-Income Freezer	\$	
	R32	18 - 18.9 CF Freezer	\$	
	R32LI	18 - 18.9 CF Low-Income Freezer	\$	
	R33	19 - 23.9 CF Freezer	\$	
	R33LI	19 - 23.9 CF Low-Income Freezer	\$	
	R34	24 or more CF Freezer	\$	
	R34LI	24 or more CF Low-Income Freezer	\$	
		Other Refrigerator	\$	
		Other Freezer	\$	

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EnergyWise Price Sheet

Quantity Installed since May 2004	Inventory Code	Description	Manufacturer	Model Number	Billing Unit of Measure	Single unit installed price	2 or more units installed price
Compact Fluorescent Lamps							
9109	D16J	15w Harmony Spiral	Harmony Lighting	H15027-B	Each	\$	\$
4138	CFL232	25 WATT CF/SI	Harmony Lighting	H25027-B	Each	\$	\$
965	CFL150	15 WATT CF/SI	Harmony Lighting	H15027-B	Each	\$	\$
958	D1	20 Watt All in one Electronic Triple	Harmony Lighting	H20027-B	Each	\$	\$
814	D9A	two-piece 23 watt dimmable	TCP	16120L	Each	\$	\$
491	CFL231	20 WATT CF/SI	Harmony Lighting	H20027-B	Each	\$	\$
183	D9B	2-piece 23 watt dimmable w/globe	TCP	16120L/G	Each	\$	\$
113	D16K	20w Harmony Spiral	Harmony Lighting	H20027-B	Each	\$	\$
61	D9D	2-piece 23 watt dimmable w/reflec	TCP	16120L/159S30	Each	\$	\$
50	D11	15 watt Phillips-RH SLS15	Harmony Lighting	H15027-B	Each	\$	\$
37	CFL170	22 WATT CF/SI			Each	\$	\$
24	CFL180	26 WATT CF/SI			Each	\$	\$
9	D8	30 watt Circular LOA 2030TP-MPF			Each	\$	\$
8	D9C	2-piece 23 watt dimmable w/capsule TCP		16120L/C	Each	\$	\$
6	D3	27 Watt Two Piece Electronic LOA			Each	\$	\$
4	D16M	23w 3-way Harmony Spiral			Each	\$	\$
3	CFL155	16 WATT CF/SI			Each	\$	\$
1	D8A	two-piece 30 watt circline			Each	\$	\$
2	D	EXT SCREW IN CFL			Each	\$	\$
2	D15	Harp adapter/Socket extender	W.N. DeSherbinin Products	3006	Each	\$	\$
		Other Lamps			Each	\$	\$
		Other Lamps			Each	\$	\$
Torchieres							
25	TORCH1	57W Torchiere			Each	\$	\$
35	E15C	63 watt dimmable fluorescent	GE	41335	Each	\$	\$
		Other Torchiere (72 Watt)	Harmony	H72310	Each	\$	\$
Exit Sign Fixtures							
868	EXIT299	1.5W LED EXIT	TCP	20743D	Each	\$	\$
159	E10R	LED exit Sign	TCP	20743D	Each	\$	\$
4	E10	Exit sign Retrofit Kit	TCP	20714	Each	\$	\$
Compact Fluorescent Fixtures							
1314	CFF240	(3) 13 WATT CF/HW	Seagull	7957-02E	Each	\$	\$
976	E44A	1PL13 mushroom	LPC	LP11024-15-1139	Each	\$	\$
692	E6HR	1PL22 ext cast coach	Seagull	8916B-12E	Each	\$	\$
607	E6	Exterior Cage PL-13	Brownlee	2020-13-ES1	Each	\$	\$

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EnergyWise Price Sheet

Quantity Installed since May 2004	InDemand Code	Description	Manufacturer	Model Number	Billing Unit of Measure	Single unit installed price	2 or more units installed price
570	E3C	1PL13 ceiling dome	Brownlee	2025-13-ES1	Each	\$	\$
319	E1F	1PL13 wall sconce - round	Brownlee	1215-13-ES1	Each	\$	\$
247	CFF241	(3) 13W CF/HW	Seagull	7957-02E	Each	\$	\$
234	E	EXT HARDWARE CFL	Seagull	8970B-01E	Each	\$	\$
227	E6A	PL13 exterior w/PC	Seagull	8988B-12E	Each	\$	\$
195	E44D	1PL13 ceiling globe	Seagull	5990-15E	Each	\$	\$
164	E6G	Seagull 5920 PL13 ceiling	Seagull	5920-02E	Each	\$	\$
149	E44F	1PL13 tulip sconce	Seagull	4919-02E	Each	\$	\$
131	E6C	PL13 exterior w/PC	Seagull	8972B-12E	Each	\$	\$
117	E6I	Seagull 5940-02 PL13 ceiling	Seagull	5940-02E	Each	\$	\$
86	CFF141	13W CF/SI FIXTURE	Brownlee	2025-13-ES1	Each	\$	\$
73	E6J	Seagull 5990-02E PL13 globe	Seagull	5990-02E	Each	\$	\$
67	CFF145	13 WATT CF/HW	Brownlee	2025-13-ES1	Each	\$	\$
60	E6B	PL13 exterior w/PC	Seagull	8988B-12E	Each	\$	\$
54	E1M	1x13 PC Globe	Seagull	8955B-12E	Each	\$	\$
38	E6F	PL13 cage fixture	Brownlee	2020-13-ES1	Each	\$	\$
21	E9	1PL13 CEILING DOME	Brownlee	2025-13-ES1	Each	\$	\$
6	E6KR	1PL13 ext. alum globe	Brownlee	1020-BL-13-ES2	Each	\$	\$
3	E6D	PL13 globe w/PC	Seagull	8955B-12E	Each	\$	\$
2	E6H	Seagull 5939-02 PL13 ceiling	Seagull	5939-02E	Each	\$	\$
1626	E1A	2PL13 ceiling dome	Brownlee	2025-213-ES1	Each	\$	\$
1141	CFF149	(2) 13W CF/HW	Seagull	7956-02E	Each	\$	\$
1066	CFF235	(2) 13 WATT CF/HW	Seagull	7956-02E	Each	\$	\$
682	E44B	2PL13 mushroom	LPC	LP11024-15-2139	Each	\$	\$
322	E6E	2PL13 cage fixture	Brownlee	2020-213-ES1	Each	\$	\$
296	E1C	2PL13 ceiling dome	Seagull	7956-02E	Each	\$	\$
237	E1D	2PL13 wall sconce	Seagull	4972-02E	Each	\$	\$
211	CFF236	(2) 13 WATT CF/HW EXTERIOR	Seagull	8924B-15E	Each	\$	\$
139	E25A	2PL13 short pendant	Brownlee	2144-PB-213-ES1	Each	\$	\$
106	E8A	2PL13 exterior flood	Brownlee	7130-213	Each	\$	\$
76	E1B	2PL13 shallow dome	Seagull	5940-33E	Each	\$	\$
56	E2G13	2PL13 hanging	Seagull	6941-02E	Each	\$	\$
35	E1L	2x13 Exterior Flood	Brownlee	7130-213	Each	\$	\$
27	E1N	2 PL13 Shadow Dome	Seagull	5940-33E	Each	\$	\$
14	E6JR	2PL13 cast post top	Seagull	8922B-12E	Each	\$	\$
7	E1	Interior 2-PL13 circular ceiling	Brownlee	2090-12-213-ES1	Each	\$	\$
7	E1G	2PL13 bath fixture	Brownlee	5027-27-213-ES1	Each	\$	\$
1854	E2A	3PL13 ceiling dome	Seagull	7957-02E	Each	\$	\$
121	E2B	3PL13 hanging fixture	Seagull	6941-02E	Each	\$	\$
88	E25B	3PL13 short pendant	Brownlee	2144-PB-313-ES1	Each	\$	\$
72	E2D	3PL13 retrofit strip	LPC	LP96403-15-3132	Each	\$	\$
54	E2F	3PL13 bath fixture	Brownlee	5027-27-313-ES1	Each	\$	\$
3	E2C	3PL13 cloud bath fixture	Brownlee	5057-27-313-ES1	Each	\$	\$

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EnergyWise Price Sheet:

Quantity Installed since May 2004	InDemand Code	Description	Manufacturer	Model Number	Billing Unit of Measure	Single unit installed price	2 or more units installed price
1005	E2E	4PL13 retrofit	LPC	LP96404-15-4132	Each	\$	\$
		Other Fixture			Each	\$	\$
19	E2J	2PL7 recessed retrofit			Each	\$	\$
942	E1P	2F17 bath box	Brownlee	5020-24-217-ES1	Each	\$	\$
155	E2G	2F17 bath strip	Brownlee	5027-27-217-ES1	Each	\$	\$
10	E1O	2F17 bath cloud	Brownlee	5057-27-217-ES1	Each	\$	\$
233	E8H	Segull 89002-01 22w ext. wall lamp			Each	\$	\$
7	E8B	PL22 lamp post	Seagull	8291XB-12E	Each	\$	\$
4	E8K	Westerfield 3000w Coach Lantern	Seagull	8970B-12E	Each	\$	\$
3	CFF1C18	18W CF/HW	Discontinued		Each	\$	\$
1272	CFF175	22 WATT FC/HW	Seagull	8970B-01E	Each	\$	\$
3	E2H	2F25 bath strip	Brownlee	5010-36-225-ES1	Each	\$	\$
120	E8R	Exterior reflective 27 watt	LOA		Each	\$	\$
60	CFF196	28 WATT CF/HW EXTERIOR	Brownlee	1060-BL-28	Each	\$	\$
210	CFF200	32 WATT FC/HW	Brownlee	5020-48-32-WA-ES1	Each	\$	\$
80	E1Q	2F32 bath box	Brownlee	5020-48-232-WA-ES1	Each	\$	\$
12	E2I	2F32 bath strip	Brownlee	5010-48-323-WA-ES1	Each	\$	\$
		Other Fixture			Each	\$	\$
<u>Lamps and Ballasts and</u>							
562	E11A	T8-1 lamp 120 V	Universal/Philips	B132I-120-RH/F32T8TL741 ALTO	Each	\$	\$
90	F2269	1L2 T8/ELIG	Universal/Philips	B132I-120-RH/F17T8TL741/Alto	Each	\$	\$
12	F8629	1L8 T8/ELIG	Universal/Philips	B159I-120-RH/F96T8/TL741 ALTO	Each	\$	\$
2	F2270	1L2 T8 ELIGIBLE	Universal/Philips	B132I-120-RH/F17T8TL741/Alto	Each	\$	\$
1033	E11C	T8-2 lamp-120V	Universal/Philips	B232I-120-RH	Each	\$	\$
692	F2247	2L 2 T8/EL	Universal/Philips	B232I-120-RH/F17T8TL741/Alto	Each	\$	\$
19	F8630	2L8 T8/ELIGIBLE	Universal/Philips	B259I-120-RH/F96T8/TL741 Alto	Each	\$	\$
11	F4498	2L4 T8/ELIGIBLE LOW POWR	Universal/Philips	B232I-120EL/F32T8TL741/Alto	Each	\$	\$
21	E11E	T8-3 lamp-120V	Universal/Philips	B332I-120-RH	Each	\$	\$
77	E11G	T8-4 lamp-120V	Universal/Philips	B432I-120-RH/F32T8TL741 ALTO	Each	\$	\$
1	F2249	4L2 T8/EL	Universal/Philips	B432I-120-RH/F17T8TL741 ALTO	Each	\$	\$
1537	E134	2F32 LP wrap	Seagull	5934L-34	Each	\$	\$

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EnergyWise Price Sheet

Quantity Installed since May 2004	In Demand Code	Description	Manufacturer	Model Number	Billing Unit of Measure	Single unit installed price	2 or more units installed price
471	E13C	F32T8-2 lamp	Seagull	59003L-15	Each	\$	\$
152	E13A	F17T8-2 lamp	Seagull	5961-98	Each	\$	\$
85	E13HR	4F32 Electronic w/lamps (full or low power ballast)	Seagull	5986L-15	Each	\$	\$
57	E13ER	2F32 electronic ballast w/U6 lamps	Universal/Philips	B232I-120-RH/FB32T8/TL741 ALTO	Each	\$	\$
30	E14ER	2F32 electronic ballast w/U2 lamps	Universal/Philips	B232I-120-RH/FB40T8/TL741 ALTO	Each	\$	\$
23	E13B	F32T8-1 lamp	Universal/Philips	B132I-120-RH/F32T8TL741 ALTO	Each	\$	\$
22	E12J	F96T8(all)	Universal/Philips	B259I-UNIVHP	Each	\$	\$
12	E13DR	2F25 electronic ballast w/ lamps	Universal/Philips	B232I-120-RH/F25T8/TL741 ALTO	Each	\$	\$
		Ballast, 1L 4ft T8LP (120Vand277V)	Universal/Philips	B132I-UNIVHP/F32T8/TL741 ALTO	Each	\$	\$
		Ballast, 2L 4ft T8LP (120Vand277V)	Universal/Philips	B132I-UNIVHP/F32T8/TL741 ALTO	Each	\$	\$
		Ballast, 3L 4ft T8LP (120Vand277V)	Universal/Philips	B132I-UNIVHP/F32T8/TL741 ALTO	Each	\$	\$
		Ballast, 4L 4ft T8LP (120Vand277V)	Universal/Philips	B132I-UNIVHP/F32T8/TL741 ALTO	Each	\$	\$
EXT HID FIXTURE							
106	MH750	175 WATT MH	Brownlee	7030-175M	Each	\$	\$
10	MH760	250 WATT MH	Brownlee	7035-250M	Each	\$	\$
4	MH725	100 WATT MH	Brownlee	7030-100M	Each	\$	\$
3	MH740	70 WATT MH	Brownlee	7020-70M	Each	\$	\$
2	MH730	50 WATT MH	Brownlee	7183-50M	Each	\$	\$
1	MH745	150 WATT MH	Brownlee		Each	\$	\$
43	E41A	50 W HPS flood	Brownlee	7150-50S	Each	\$	\$
34	HPS800	35 WATT HPS	Brownlee	7150-35S	Each	\$	\$
33	E41C	100 W HPS flood	Brownlee	7150-100S	Each	\$	\$
6	HPS840	100 WATT HPS FLOOD	Brownlee	7150-100S	Each	\$	\$
3	E6IR	50W HPS cast post top	LPC	7050-50S	Each	\$	\$
3	E41B	70 W HPS flood	Brownlee	7150-70S	Each	\$	\$
2	HPS885	250 WATT HPS	Brownlee	7035-250S	Each	\$	\$
6	F	EXT HID FIXTURE			Each	\$	\$

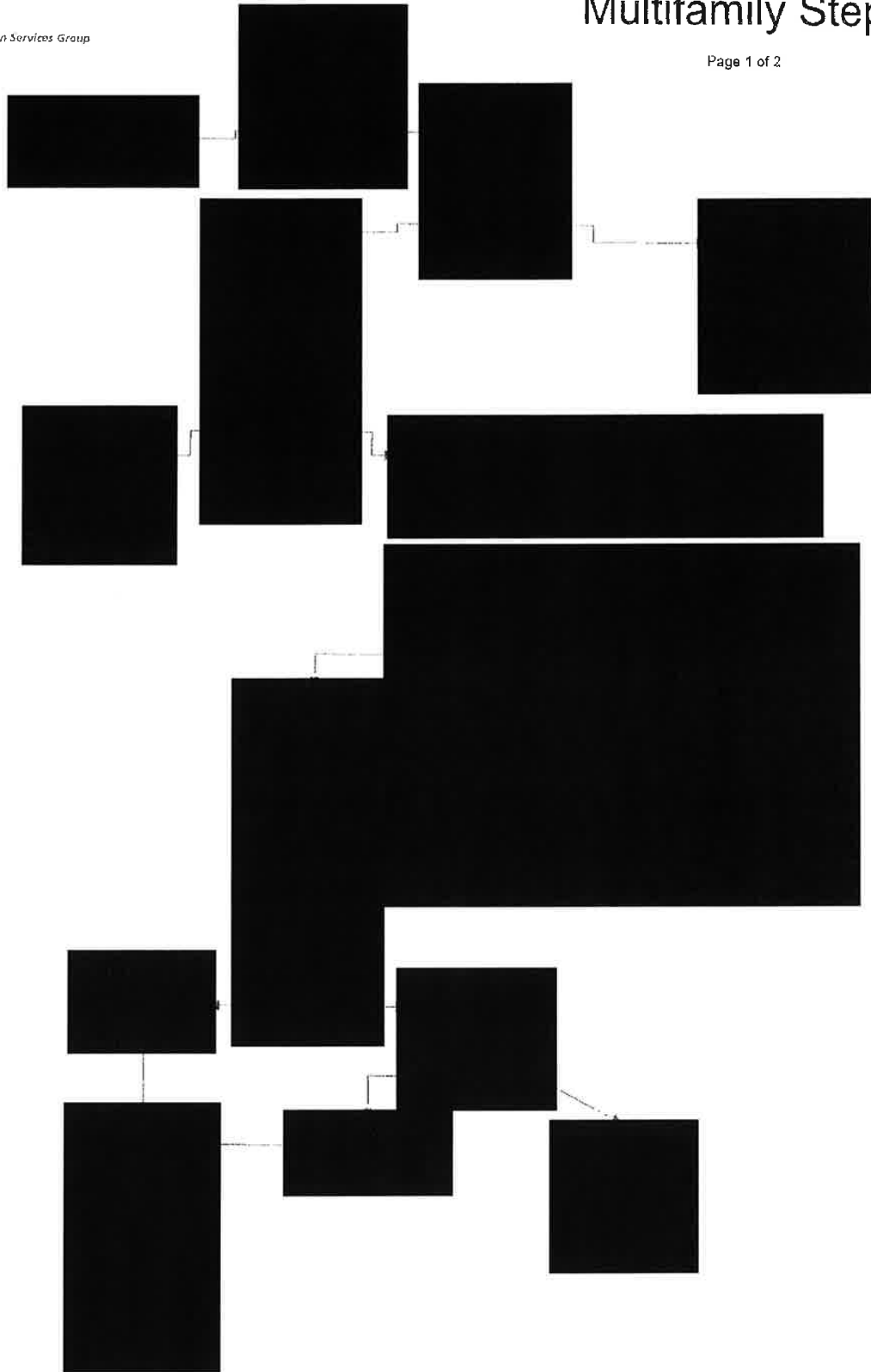
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Multifamily Steps

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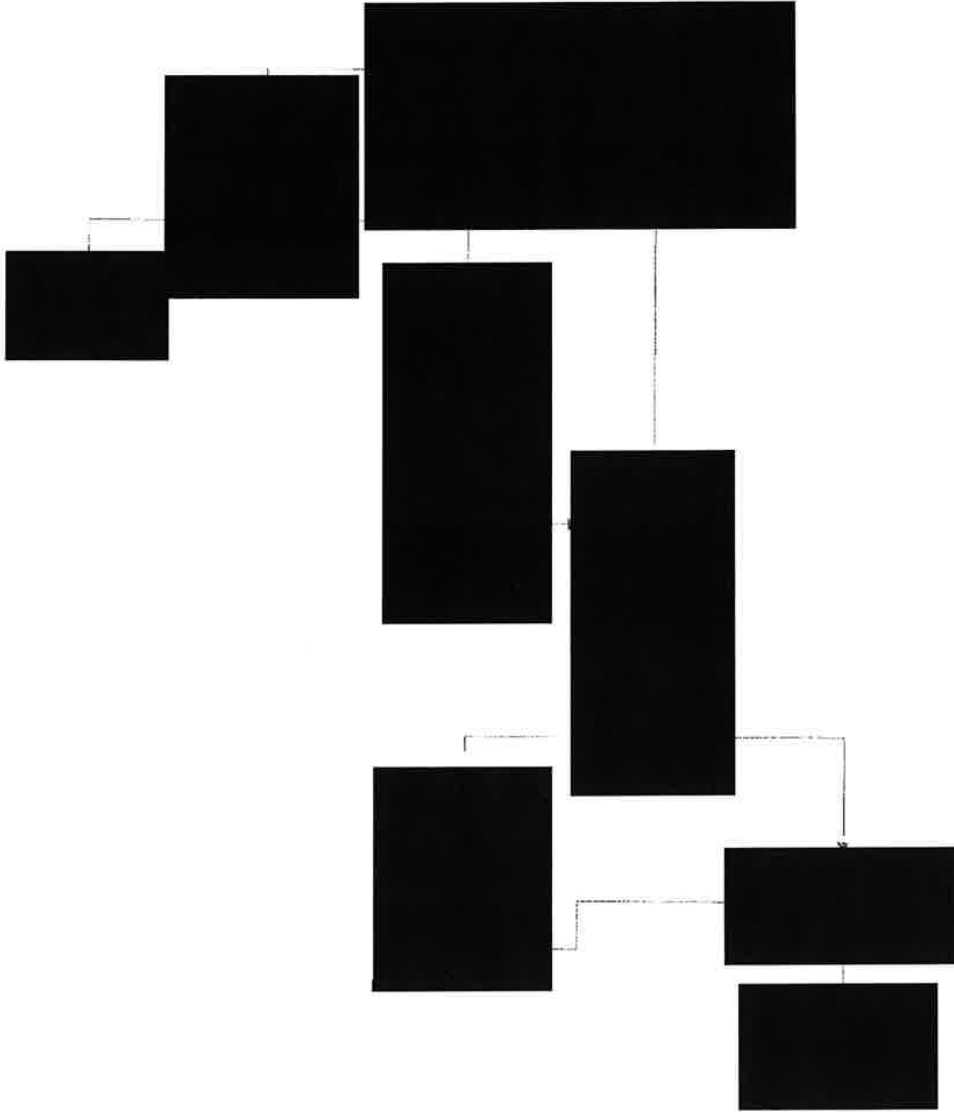


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Attachment B-2 – Contractor Information Sheet and Compliance Statement for Employee Background Check Requirements (for National Grid Level 2 Baseline and Supplemental Requirements)

1. Contractor Name: Conservation Services Group, Inc. PO #: _____
 2. Address: 40 Washington Street
Westborough, MA 01585 (to be inserted by National Grid)

3. Who would you like National Grid to contact regarding questions on the information provided below?

Name: [REDACTED] Telephone #: [REDACTED]
 Fax #: [REDACTED] E-Mail: [REDACTED]

4. Does Contractor perform employee checks internally, or are they performed by outside firms or agencies?

☐ - Internal ☒ - External

5. List the names and contact information of any agencies or firms engaged by Contractor to perform employee background checks.

Company Name/Contact	Address	Phone
Database Records, Inc.	801 Woodland Drive Lebanon, TN 37087	(615) 449-8991
HireRight	24521 Network Place Chicago, IL 60673-1245	(949) 428 - 5970

6. Contractor certifies by signing and initialing below that it understands National Grid's requirements for Contractor Employee background checks as defined in "National Grid Requirements for Contractor Employee Background Checks (For National Grid Level 2 Baseline & Supplemental Requirements)", and that it is in full compliance with all applicable requirements.

Background Checks	Initial
a. Identification Verification and Eligibility to Work in the Country	<i>M.R.D.</i>
b. Seven-year Criminal History Background Checks	<i>M.R.D.</i>
c. Five-year Residential Address Verification (new hires)	<i>M.R.D.</i>
d. Three-year Employment History Verification (new hires)	<i>M.R.D.</i>
e. Motor Vehicle Operation	<i>M.R.D.</i>
f. Previously Terminated or Removed Workers	<i>M.R.D.</i>
g. Supplemental Requirements as checked	N/A
h. Sub-Contractor Requirements	<i>M.R.D.</i>

7. Officer/Principal Name

Signature

Date

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Instructions for completing Attachment B-2 – Contractor Information Sheet and Compliance Statement for Employee Background Check Requirements

- Box 1 Name of Company holding contract with National Grid
- Box 2 Complete Mailing Address of Contractor including zip code
- Box 3 Name of your company representative and requested contact information that National Grid will contact to resolve any questions or issues relating to information provided on this submission
- Box 4 Check the appropriate box indicating whether your background checks are, or will be, completed internally or externally by an outside firm or agency
- Box 5 List the appropriate company names and contact information of any agency or firms your company has engaged to perform your employee background checks
- Box 6a. This is a baseline level check that must be completed on all current and new employees that are assigned to work on the contract you hold with National Grid. Your initials in this box represent that this background check has been completed pursuant to the requirements contained in Attachment A section 5.
- Box 6b This is a baseline level check that must be completed on all current and new employees that are assigned to work on the contract you hold with National Grid. Your initials in this box represent that this background check has been completed pursuant to the requirements contained in Attachment A section 6.
- Box 6cd This is a baseline level check that must be completed on any new employees that your company hires to support the NG contract. It is not required to be completed on your employees that were in place when your company entered into the contract. Your initials in this section represent that this background check has been completed on any new employees that were hired to support the contract and your understanding that any new hires in the future will be required to have this check completed. Reference Attachment A Section 7 & 8.
- Box 6e This check is required for any contractor employee who will be assigned to operate a motor vehicle in conjunction with the work required in the contract you hold with NG. It does not apply to those driving personally owned vehicles as a means of personal transportation to and from the work location. Your initials in this section represent that this background check has been completed pursuant to the requirements contained in Attachment A Section 9. Enter N/A if it does not apply to any of your contractor employees.
- Box 6f Your initials are required in this box and represent that you understand NG requirements contained in attachment A Section 10.
- Box 6g Your initials in this box represent that you have reviewed Attachment A Section 11 and have completed any supplemental background checks required under this section. Any checks required will be indicated by a check mark in the appropriate box in this section. Enter N/A if no supplemental checks are required.
- Box 6h Your initials are required in this box and represent that you understand NG requirements concerning subcontractors contained in Attachment A Section 12. Enter N/A if you do not use subcontractors.
- Box 7 Must be completed, signed and dated by an appropriate contractor representative.